## ADVERTISING PACKAGES



## HILLS BASKETBALL ASSOCIATION



## VALUES







# ABOUTUS

Hills Basketball Association (HBA) is the largest basketball association in New South Wales; providing development programs, competitions and representative pathways to elite.

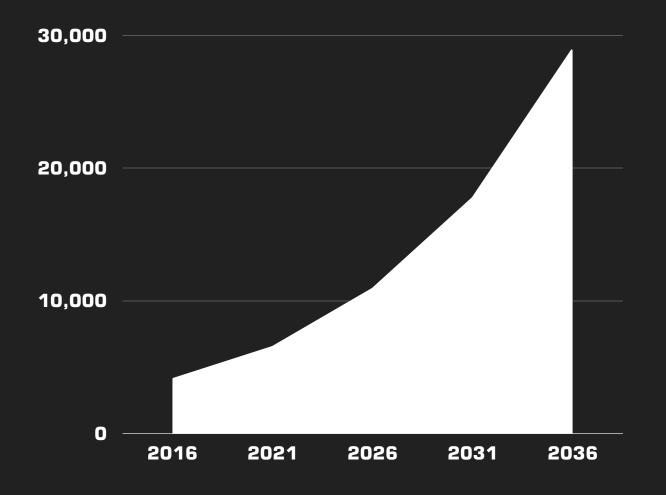
HBA manages three venues; Hills Basketball Stadium, Dural Recreation Centre and Bernie Mullane Sports Complex and has plans to expand from 9 to 12 courts in 2023 and to 18 courts by 2026.

We are passionate about the development of basketball athletes, officials and coaches, but more importantly being a strong community that makes a positive impact. Whilst boasting sold out programs, we also offer community inclusion programs, including I Am A Girl to increase female participation, Wheelchair and Walking Basketball to provide opportunity for all abilities and ages.

Through advertising with the Hills Basketball Association, you are exposed to a legitimate marketing opportunity to our thousands of dedicated members, but more importantly, you are supporting the growth of a community sporting organisation.

## OUR INSIGHTS

HBA PREDICTED GROWTH BASED ON THE ACTUAL GROWTH RATE TREND FROM 2016-2021





**5.8K FACEBOOK FOLLOWERS** 



**3.6K INSTAGRAM FOLLOWERS** 



**4.7K TIK TOK LIKES** 



20K PLAYERS & SPECTATORS THROUGH OUR DOORS ON A WEEKLY BASIS.



36.6% OF OUR CUSTOMER IS 10 - 14 YR OLDS, EFFECTIVELY MARKETING TO BOTH CHILD AND PARENT



**850 TEAMS IN LOCAL COMPETITION** 



1800 KIDS ENROLLED IN OUR LEARN TO PLAY PROGRAMS PER TERM



THREE VENUES, 9 INDOOR COURTS, 5 OUTDOOR COURTS.

- CASTLE HILL
- KELLYVILLE
- DURAL



PLANS TO EXPAND INCLUDE ADDITIONAL 3 COURTS & CAFE IN KELLYVILLE, WITH ANOTHER 6 COURTS AT BOX HILL ON THE HORIZON.



MANAGE 3 WEBSITE DOMAINS WITH OVER 700K WEBSITE VIEWS PER YEAR.



**OVER 20K NEWSLETTER SUBSCRIBERS.** 



IN 2022, MONTHLY REACTIVITY TO CLICKABLE LINKS OF OVER 30%

## PLATINUM LEVEL

THE BIGGEST AND BEST PACKAGE HILLS BASKETBALL ASSOCIATION HAS TO OFFER. INCLUDES BOTH ADVERTISING AND SPONSORSHIP OF OUR HORNETS NATIONAL LEAGUE TEAMS.

#### **LOGO ON HORNETS NBL1 REPRESENTATIVE JERSEY**

**PLATINUM 1 | LOWER BACK OF JERSEY** 

**PLATINUM 2 | FRONT OF JERSEY** 

PLATINUM 3 | UPPER BACK OF JERSEY

PLATINUM 4 | FRONT OF JERSEY (MIDDLE) UNIFORM SUPPLIER ONLY.

PROMINENT COMPANY LOGO ON <u>ALL</u> REPRESENTATIVE OFFICIALS POLO SHIRTS (COACH, ASSISTANT COACH & MANAGER). PLUS NBL1 PLAYERS.



#### STADIUM ADVERTISING SIGNAGE

2 X FULL COLOUR SIGN 5M X 3M | HBS COURTS SHOWCOURT HALL | MAIN HALL 1 X MAIN HALL GRANDSTAND GLASS PANEL DECAL LOGO SIGNAGE EXPOSURE SIGNAGE IS PRODUCED, MAINTAINED AND ASSEMBLED BY HBA



#### **DIGITAL LED ADVERTISING**

ALL YEAR ROUND ADVERTISING ON LED SCREEN SYSTEM AT HILLS BASKETBALL STADIUM AND BERNIE MULLANE SPORTS COMPLEX



#### **NBL1 SPECIFIC EXPOSURE**

FEATURED ON HILLS HORNETS NBL1 WEBSITE
FEATURED ON HILLS HORNETS NBL1 SENIOR PLAYER OF THE WEEK
FEATURED ON HILLS HORNETS NBL1 PLAYER ANNOUNCEMENTS
FEATURED IN 'GAME DAY GUIDE' ADVERTISEMENTS
GRANDSTAND GLASS PANEL DECAL SIGNAGE EXPOSURE



#### **OPTIONAL ADD - ON**

1X FULL COLOUR SIGN | 4M X 3M | BMSC COURTS 1 & 2 HALL | \$5,000 PER ANNUM







## PLATINUM LEVEL

CONTINUED

#### **WEBSITE AND SPONSORS DIRECTORY**

MAIN WEBSITE HEADER AND LINKED SPONSORS DIRECTORY



#### **DIGITAL SOCIAL MEDIA ADVERTISING**





#### **MONTHLY NEWSLETTER EXPOSURE**

ACKNOWLEDGEMENT IN MONTHLY NEWSLETTER. 2 X ADVERTISEMENTS PER YEAR (ARTWORK SUPPLIED BY ADVERTISER)



#### **ADDED BONUSES**

4X SEASON PASSES TO NBL1 & WARATAH HOME GAMES
4X END OF SEASON TICKETS
COMPLIMENTARY CONFERENCE ROOM HIRE TWICE PER ANNUM
CERTIFICATE OF APPRECIATION



THE PLATINUM LEVEL PACKAGE IS RESERVED FOR FOUR BUSINESSES. PLEASE CONTACT US FOR THE FULL PACKAGE INFORMATION AND PRICING.

## DIAMOND LEVEL

#### STADIUM ADVERTISING SIGNAGE

2X FULL COLOUR SIGN 5M X 3M | HBS COURTS SHOWCOURT HALL | COURTS 3-6 HALL SIGNAGE IS PRODUCED. MAINTAINED AND ASSEMBLED BY HBA



#### **WEBSITE SPONSORS DIRECTORY**

MAIN WEBSITE HEADER AND LINKED SPONSORS DIRECTORY



#### **DIGITAL LED ADVERTISING**

ALL YEAR ROUND ADVERTISING ON LED SCREEN SYSTEM AT HILLS BASKETBALL STADIUM AND BERNIE MULLANE SPORTS COMPLEX



#### **DIGITAL SOCIAL MEDIA ADVERTISING**

1X STORY POSTS TO HILLS HORNETS BASKETBALL ASSOCIATION SOCIAL MEDIA PER ANNUM



#### YOUR LOGO ON ALL OUR COLLATERAL

**LOGO APPEARS ON EMAIL FOOTERS.** 



#### **MONTHLY NEWSLETTER EXPOSURE**

**ACKNOWLEDGEMENT IN MONTHLY NEWSLETTER** 



#### **OPTIONAL ADD - ON**

1X FULL COLOUR SIGN | 4M X 3M | BMSC COURTS 1 & 2 HALL | \$5,000 PER ANNUM



**4X END OF SEASON TICKETS** 

**TWICE PER ANNUM** 

**COMPLIMENTARY CONFERENCE ROOM HIRE** 

## GOLD LEVEL

#### **STADIUM ADVERTISING SIGNAGE**

2X FULL COLOUR SIGN 2M X 2.4M | COURTS 3-6 MAIN HALL



#### **WEBSITE SPONSORS DIRECTORY**

MAIN WEBSITE HEADER AND LINKED SPONSORS DIRECTORY



#### YOUR LOGO ON ALL OUR COLLATERAL

LOGO APPEARS ON STAFF EMAIL FOOTER ETC.



#### **MONTHLY NEWSLETTER EXPOSURE**

**ACKNOWLEDGENT IN MONTHLY NEWSLETTER** 



#### **ADDED BONUSES**

4X SEASON PASSES TO NBL1 & WARATAH HOME GAMES

4X END OF SEASON TICKETS

COMPLIMENTARY CONFERENCE ROOM HIRE TWICE PER ANNUM



#### **OPTIONAL ADD - ON**

1X FULL COLOUR SIGN | 4M X 3M | BMSC COURTS 1 & 2 HALL | \$5,000 PER ANNUM



SPONSORSHIP PACKAGES		DIAMOND	GOLD
YEAR 1 COST (PER ANNUM)	ENQUIRE	\$9,500 + GST	\$5,000 + GST
YEAR 2 COST (PER ANNUM)	ENQUIRE	\$7,750 + GST	\$3,500 + GST
TERM	3 YEARS	2 YEARS	2 YEARS
LOGO ON JERSEY	YES	N/A	N/A
ADVERTISING SPACE	2 X 5mx3m Assets = 30m² Plus Jersey Exposure	2 X 5mx3m Assets = 30m <sup>2</sup>	2 X 2mx2.4m Assets = 9.6m <sup>2</sup>
BMSC ADVERTISING OPTION	YES. ENQUIRE.	YES. ENQUIRE.	YES. ENQUIRE.
DIGITAL LED ADVERTISING	YES (EVERY HOUR)	YES (EVERY 2 HOURS)	YES (EVERY 2 HOURS)
WEBSITE EXPOSURE	YES	YES	YES
STORY POSTS PER ANNUM	2	1	0
NEWSLETTER EXPOSURE	YES	YES	YES
LOGO ON COLLATERAL	YES	YES	YES
NBL1 COURT SIDE TICKETS	6	4	2
MAJOR SPONSOR OF NBL1 TEAMS	YES	N/A	N/A

## HILLS BASKETBALL ASSOCIATION

### CONTACT

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